



General News

Good weather and a b-b-q summer is predicted

Well after a good spring the forecasters are promising an even better summer. It would seem that people have not booked that regular foreign holiday abroad. They are staying close to home and their seems to be some sort of renaissance in grow your own with seed and vegetable plant sales up.

We are responding to the move to organic and farm shops and departments as a growing trend. As a result we are taking our existing scales work further with plans to offer fully integrated scales shortly.

Customer Focus



Open Retail have been chosen as the new epos supplier for Puxton Park located near Weston Super Mare. This prestigious attraction comprises play parks , restaurants and farm shop. "The information that we could get from the Open Retail system was the clincher" says Jon O'Mara the general manager. "They have been able to match all the existing till features and then enhance the solution with new features that leave us in a stronger position" he added. "They had to go right back to basics and reassess all our departments needs for service and information. The implementation has gone well and we now get real time information allowing us to respond during the working day. I wish we had know about them when we chose the first system, it would have saved me a lot of time and money. We now have a partner who understands and works with us".

New Hardware - Radio handsets get smaller

Radio handsets gets smaller

Psion have launched a new handset called the NEO. Although it is physically smaller than It's bigger brother the workabout, the working screen size is the same. So far we have shipped three to evaluate it in the field and the response has been very good. You will certainly like the price which is £300 cheaper.

We are constantly searching for cheaper alternatives so that a supply of loan units can be offered on hire when you come to your annual stock counts. Please advise us when you need them in advance as demand is always high for this service.



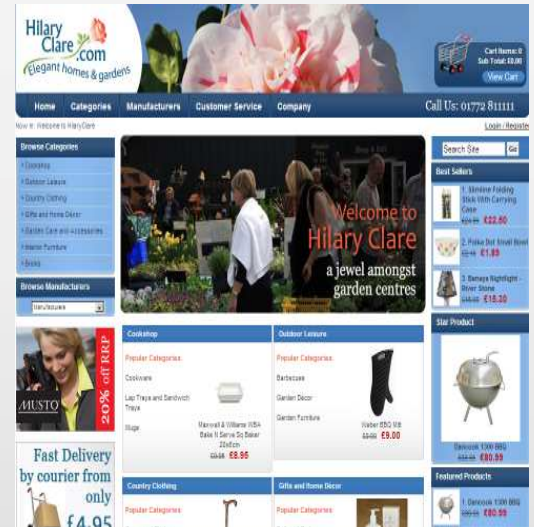
New eCommerce sites now online



Two customers have decided to change from their own web sites and have a new one designed by Webcatch our preferred ecommerce solution provider.

www.webcatch.co.uk

They are aware of our plans to do integration work with this product in the near future. A number of other clients are also showing interest in doing the same.



New Features—Purchase Orders

Code	Supplier	Description	Reference	Cost	Sell	Margin	Date	Stock	Dn Ord	Sugg	Order	F.O.C.	Margin
10954	BAMBOO CANES 3.9m (PACK OF 20)	GARDMAN	08066	3,500	4,99	25.45	50	189	0	0	0	0	0
10434	BAMBOO CANES 4.1.5m (PACK OF 20)	GARDMAN	08071	3,500	4,99	29.72	25	252	0	0	0	0	0
36723	BAMBOO CANES 5.1.5m (PACK OF 20)	GARDMAN	08076G	3,500	4,99	29.72	25	260	0	0	0	0	0
36724	BAMBOO CANES 6.1.8m (PACK OF 10)	GARDMAN	08081G	8,000	2,99	66.14	25	173	0	0	0	0	0
4324	BAMBOO CANES 7FT 2.1m (10)	GARDMAN	08086G	1,050	3,50	64.77	25	74	0	0	0	0	0
36726	BAMBOO CANES 8FT 2.4m (10)	GARDMAN	08091G	3,500	4,99	29.72	25	185	0	0	0	0	0
15451	ERLEN BECH PEAT POT ROUND		08315	3,500	4,99	29.72	36	0	0	0	0	0	0
10799	GARD N GARD FRAME 30cm (15")		07481	1,510	3,99	55.50	10	5	0	0	0	0	0
43681	GARD N GARD FRAME 30cm (15")		07405	3,500	4,99	29.72	10	9	0	0	0	0	0
43682	GARD N GARD FRAME 45cm (18")		07410	3,500	4,99	29.72	10	12	0	0	0	0	0
43683	GARD N GARD FRAME 60cm (24")		07415	3,500	4,99	29.72	5	15	0	0	0	0	0
43685	GARD N GARD LEGS 45cm (18") (3)		07420	3,500	4,99	29.72	10	13	0	0	0	0	0
43686	GARD N GARD LEGS 60cm (24") (3)		07425	3,500	4,99	29.72	10	7	0	0	0	0	0
43687	GARD N GARD LEGS 75cm (30") (3)		07430	1,130	2,75	51.71	10	14	0	0	0	0	0

Openxpos has just completed a major rewrite on the Purchase Order module. This has been eagerly awaited but worth waiting for according to the customers who have been upgraded.

New features include the ability to review a suppliers lines using a filter without having to reload each time, checking best sellers, poor margins, new lines and stock positions.

A key aspect for groups is the inclusion of other branches stock holdings.

The integration with radio handsets is a lot stronger with multiple orders being made from one lot of order requests.

Labels have been handled better from ordering with change of styles and extra items printed, if required.

The presentation of orders has been tweaked based on the outlook calendar layout

Shows and Events

Well another year another show and we have decided to make a return visit to Four Oaks trade show which this year will be held on 8th and 9th September . You can find us on House E stand 115.

We will also be exhibiting at the NEC Glee trade show which this year will be held on 20-22 September . You can find us in Hall 5 stand L51

We have some new features to show you, so hope to see you there.

Program Updates

- ✓ Purchase Order new suggestions
- ✓ Purchase Order product filter
- ✓ Purchase Order information screens
- ✓ Purchase Order outstanding filter
- ✓ Purchase Order scheduling by dates
- ✓ Purchase Order label integration
- ✓ Purchase Order Batch Integration
- ✓ Promotion improvements
- ✓ Sell by weight using integrated scales
- ✓ Inter Branch transfer improvements